

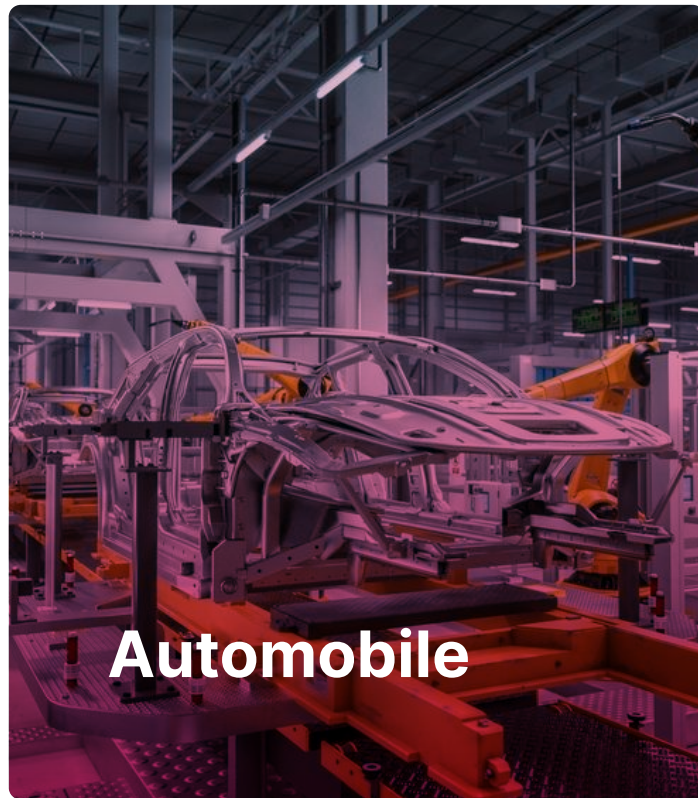


# i4.0

And Beyond



# Not the Industry 4.0 You Have Experienced Before



Automobile



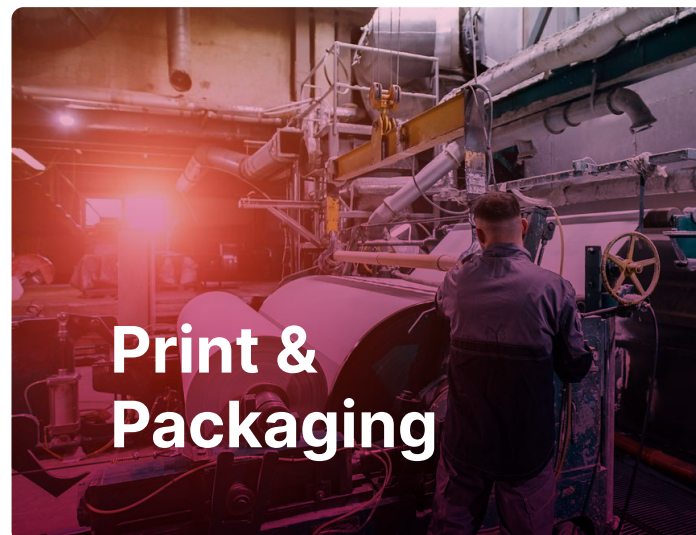
Food Processing



Energy



Paints & Chemicals



Print & Packaging



Oil & Gas



Pharmaceutical Manufacturing



Textile & Apparel

Industry 4.0 has been the most discussed topic for over a decade, yet only a few manufacturers have truly benefited from its full potential. Harns, with our proven **ability to capture 360° data** from entire manufacturing ecosystems while being **brand and equipment-type neutral**, has been disruptive.

Industry leaders fully appreciate the analysis and predictions, topped with **first-of-a-kind industrial GenAI-powered results** derived from end-to-end production data of any large corporation.



## Step into the future of Industries

Data is an invaluable asset, and its true worth lies in the insights it yields. If you are not leveraging your manufacturing unit's data, you are missing out on substantial value. Every day, your manufacturing unit produces, processes, exchanges, and communicates data. But are you maximizing its potential?

The industrial landscape has undergone a significant transformation, and with it, machine data has emerged as a key player. It has the power to address numerous challenges, including under-utilized factories, limited performance outcomes, downtime, equipment breakdowns, and much more

## Watch your Manufacturing Unit Reimagined

Harness the potential within your machines' data, draw critical insights, and chart the course for the future of your manufacturing unit. With ALA-IV, **seamlessly consolidate all your data into a unified, centralized system**, aligning with the core principles of Industry 4.0, which emphasize centralizing all system data within a singular platform.

This tailor-made solution is designed to address current challenges, elevate manufacturing units into intelligent factories, and, most crucially, forecast future opportunities.

Whether you are starting with a greenfield project or upgrading an existing brownfield facility, ALA-IV provides seamless integration, ensuring that new installations and enhancements to current systems are optimized for efficiency and performance.

## More Uptime

ALA-IV coordinates tasks and minimizes wait times—via modern tools, automation, and multiple file transfer protocols. Its predictive maintenance capabilities foresee system issues before they disrupt production. ALA-IV's AI optimization predicts changes, thereby enabling a one-on-one shift.

## Access to Invaluable Insights

Provides access to invaluable insights that were previously inaccessible. By leveraging advanced analytics and AI capabilities, it uncovers hidden patterns and trends in data, enabling proactive decision-making and anticipating challenges that would otherwise remain unseen.

## Elevated Quality Control

Enhanced quality control is ensured with real-time and historical data, leveraging intelligent automation powered by AI and ML. It proactively identifies and addresses potential issues, maintaining high production standards. AI-driven insights enable continuous optimization of quality control processes in real-time.

# Unlocking 4th Dimension

## Cross-Functional Transparency

Efficient collaboration and informed decision-making are facilitated by seamless data transparency. With centralized data access, it enables real-time sharing of insights and updates among stakeholders. Transparency enhances accountability and accelerates workflows.

## Greater Flexibility & Control

Provides advanced control with a centralized data visualization dashboard and enhanced flexibility with remote monitoring. It allows seamless communication, monitoring, evaluation, and decision-making—from anywhere.



## **Increased Overall Equipment Efficiency**

Continuous tracking and analysis of equipment performance enable precise adjustments in real-time, optimizing machine utilization and minimizing downtime. Predictive maintenance, supported by AI and machine learning, proactively addresses potential issues before they escalate, ensuring consistent peak performance.

## **Extended Equipment Life**

Tracks equipment utilization in real-time, alerting on instances of over-utilization or under-utilization. Based on usage patterns, ALA-IV recommends optimal maintenance schedules, mitigating risks of excessive wear from over-maintenance and equipment breakdowns from insufficient care, ensuring efficient production.

## **Cost Savings and Increase in Revenue**

ALA-IV boosts revenue with direct savings from improved efficiency, reduced downtime, and optimized resources, cutting costs and boosting output. Indirectly, higher product quality, faster time-to-market, and improved customer satisfaction drive increased sales and retention.

## **Reduced Waste**

ALA-IV minimizes waste through real-time monitoring and data analytics, optimizing processes to reduce material and energy wastage. This leads to more efficient production, lower costs, and a reduced environmental footprint.

## **Greenfield and Brownfield Project Compatibility**

ALA-IV offers seamless integration for both greenfield and brownfield projects, ensuring that new installations and upgrades to existing systems are optimized. This flexibility reduces implementation time and costs while maximizing operational benefits and minimizing disruption.

## **Self-Optimizing Production Line**

ALA-IV enables self-optimizing production lines that continuously adjust for maximum efficiency and performance. Using advanced AI and machine learning algorithms, ALA-IV monitors and fine-tunes processes in real-time, reducing downtime, improving product quality, and enhancing overall productivity.

# Real-World Applications of ALA-IV

1



## Minimize Disruptive Downtime in Production

Sudden equipment breakdowns disrupt production and incur huge costs. ALA-IV offers predictive maintenance and real-time monitoring to forecast issues and suggest a course of action to address them. Using AI and ML algorithms, it analyzes data sets and schedules maintenance proactively. Intelligent sensors and data feedback systems predict equipment failures—therefore, reducing downtime and maximizing equipment performance.

2

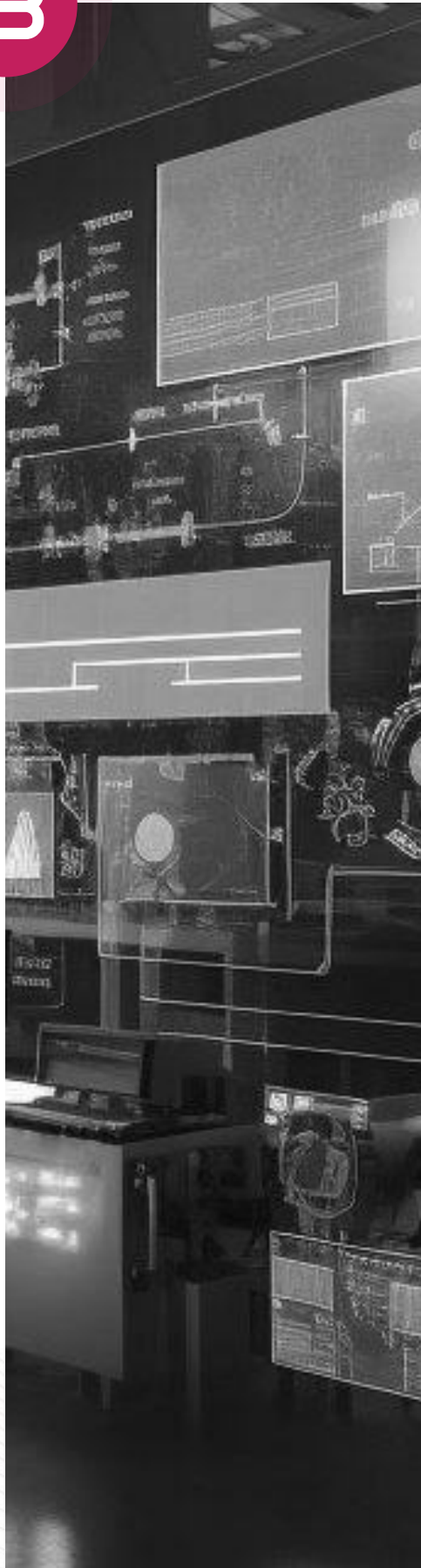


## Extend Machine Lifespan via Preventive Maintenance

Preventive maintenance involves regular assessment of equipment to prevent unexpected failures. By identifying early warning signs, maintenance can be scheduled at convenient times—thus preventing overutilization or under-utilization of equipment. With equipment health diagnoses, you can not only avoid overworking them but also make sure you get maximum efficiency. ALA-IV enables timely maintenance planning—thus, resulting in optimal equipment lifespan.



3



## Reduce Idle and Wasteful Energy Consumption

Energy expenses significantly impact profit and loss. ALA-IV, leveraging Industry 4.0 technologies, offers energy efficiency through ICT monitoring systems and intelligent sensors. These systems optimize machinery, lighting, HVAC, and more, reducing environmental impact and costs. AI-driven systems detect idle or wasteful energy use and adjust production schedules to off-peak rates. ALA-IV also forecasts future energy needs, enhancing cost savings and sustainability.

4



## Streamline Waste Identification and Efficient Management

ALA-IV manages startup waste, energy waste, and machine inefficiencies through real-time monitoring and data analytics. By integrating IoT sensors and AI-driven systems, it optimizes processes to minimize waste generation, enhance resource utilization, and reduce environmental impact, promoting sustainable and efficient operations.

5



## Forecast Inventory and Reduce Holding Costs

Managing inventory is a balancing act; too little stops production, too much wastes resources. Industry 4.0, with real-time information from integrated sensors, aids in this. ALA-IV helps implement forecasting models for raw materials and supplies, ensuring uninterrupted production and reducing high holding costs.

6



## Optimize Resource Allocation by Matching Needs and Strengths

Taking advantage of real-time data, ALA-IV aids in an optimal distribution of resources. What's more, it enables the user to detect bottlenecks, schedule jobs accordingly—and allot material or manpower in the right place at the right time. Appropriate allocation of resources maximizes results, enhancing decision-making and profitability for manufacturers.



7

## Conduct Faster and Immersive Training & Knowledge Transfers

ALA-IV revolutionizes employee training through advanced technologies like augmented reality (AR), virtual reality (VR), and interactive tools. Smart training provides immersive, hands-on experiences that enhance learning and skill acquisition. Employees can simulate real-world scenarios, practice procedures, and troubleshoot problems in a risk-free environment, leading to increased proficiency and confidence. This modern approach ensures your workforce is well-prepared to handle new technologies and adapt to evolving industrial processes.

8

## Get a 360 View of Your Data

With ALA-IV, you can easily identify patterns, generate production reports, and create graphical representations, effectively communicating complex data relationships. This enhanced workflow visualization boosts productivity and performance by providing a comprehensive view of operations, enabling informed decision-making and streamlined processes.

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## Streamline Your Workflow with Visualization

ALA-IV integrates all your production mechanisms and processes into a single cohesive system. It offers real-time displays of operational sequences, highlighting bottlenecks and areas needing attention. By visualizing the workflow, ALA-IV enables you to identify and implement specific changes to enhance production efficiency. This comprehensive overview ensures you can make informed decisions, streamline processes, and optimize productivity across your manufacturing operations

10

## Optimize Supply Chain Management

Employs data-driven insights and automation to streamline processes from procurement to distribution. By integrating real-time data analytics, AI-driven forecasting, and efficient inventory management, this approach enhances supply chain visibility, reduces lead times, minimizes costs, and improves overall operational agility



# Implementation Roadmap

## Stage 1: Assessment and planning

### On-site Factory Assessment

Our team will conduct a thorough on-site analysis of the factories. This includes evaluating production lines, equipment, workforce skillsets, and existing IT infrastructure.

### Identifying Key Improvement Areas

Based on the assessment, we will pinpoint areas where Industry 4.0 technologies can have the most significant impact. This could involve streamlining production processes, reducing downtime, optimizing resource allocation, or improving product quality.

### Framing the Implementation Plan

We will collaborate closely with factory stakeholders and local engineers to develop a customized implementation plan. This plan will define the specific technologies to be adopted, the budget allocation, and the timeline for each stage of implementation.

## Stage 2: Digital Infrastructure Setup

### Setting Up IoT Devices and Sensors

A comprehensive plan will be developed to strategically deploy a network of Internet of Things (IoT) devices and sensors throughout the factory floor. These devices will collect real-time data on various aspects of production, such as machine performance, temperature, and inventory levels.

### Integrating Systems for Data Collection

Our team will work collaboratively with the local workforce to develop a comprehensive strategy for integrating the chosen IoT devices with your existing enterprise systems (ERP, CRM). This will enable seamless data flow and facilitate comprehensive analysis.

## Stage 3: Data Analytics and Insights

### Collecting and Analyzing Data

This stage involves implementing data collection and analysis tools to gather and process the data generated by the sensors and machines. Advanced analytics will be used to identify trends, patterns, and areas for improvement.

### Prioritizing Data for Business Needs

Our team will assist in prioritizing data based on specific needs. This might involve focusing on parameters related to predictive maintenance, optimizing production lines, or enhancing product quality.

### Implementing Prediction Models

Utilizing our team's expertise in data analysis, we'll employ prediction models to anticipate both machinery failures and operational disruptions. This proactive approach ensures uninterrupted operations, enhancing overall efficiency and sustainability across the business.

## Stage 4: Workforce Development and Change Management

### Preparing the Workforce

We will provide training programs to equip the local factory workforce with the skills needed to operate and maintain the new technologies. This could involve training on data analysis, operating new machinery, or cybersecurity awareness.

### Managing Organizational Change

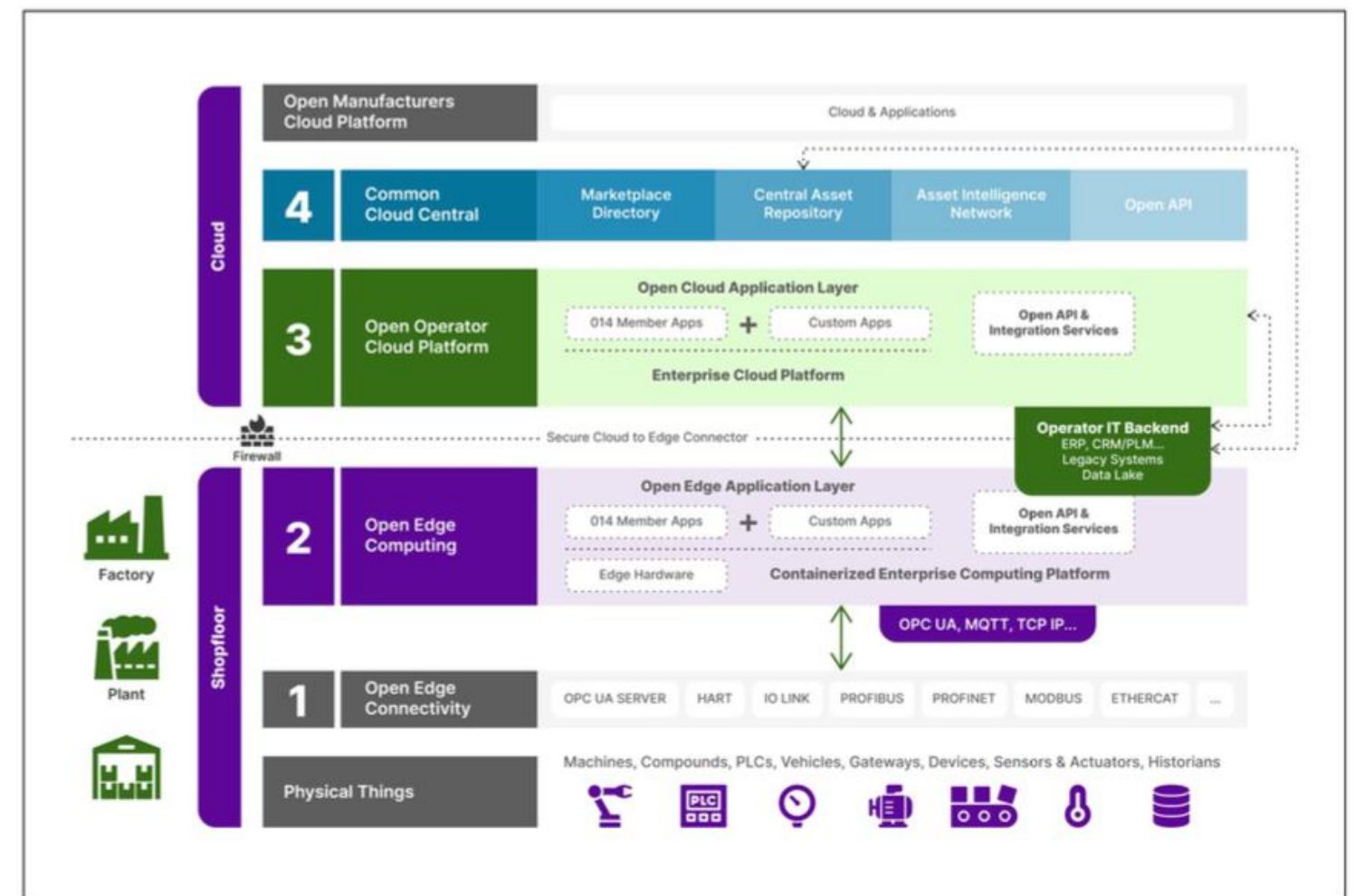
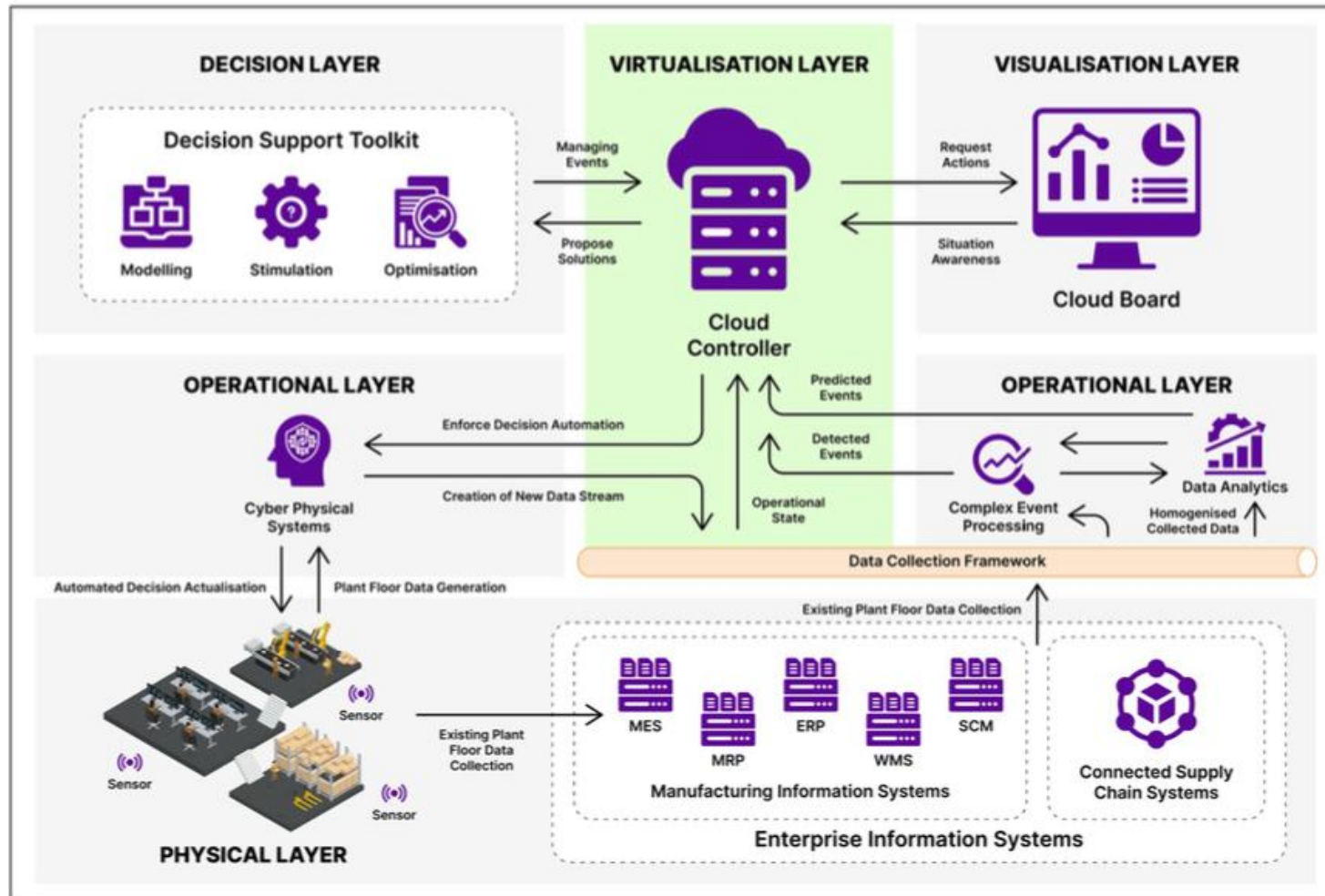
Our team will provide guidance throughout the organizational changes associated with Industry 4.0 adoption. This includes addressing employee concerns, fostering a culture of innovation, and ensuring smooth integration of technology into existing workflows.

### Continuous Learning and Skill Development

We will help establish a culture of continuous learning within your factory. This ensures the workforce remains adaptable and skilled in using the latest Industry 4.0 technologies.

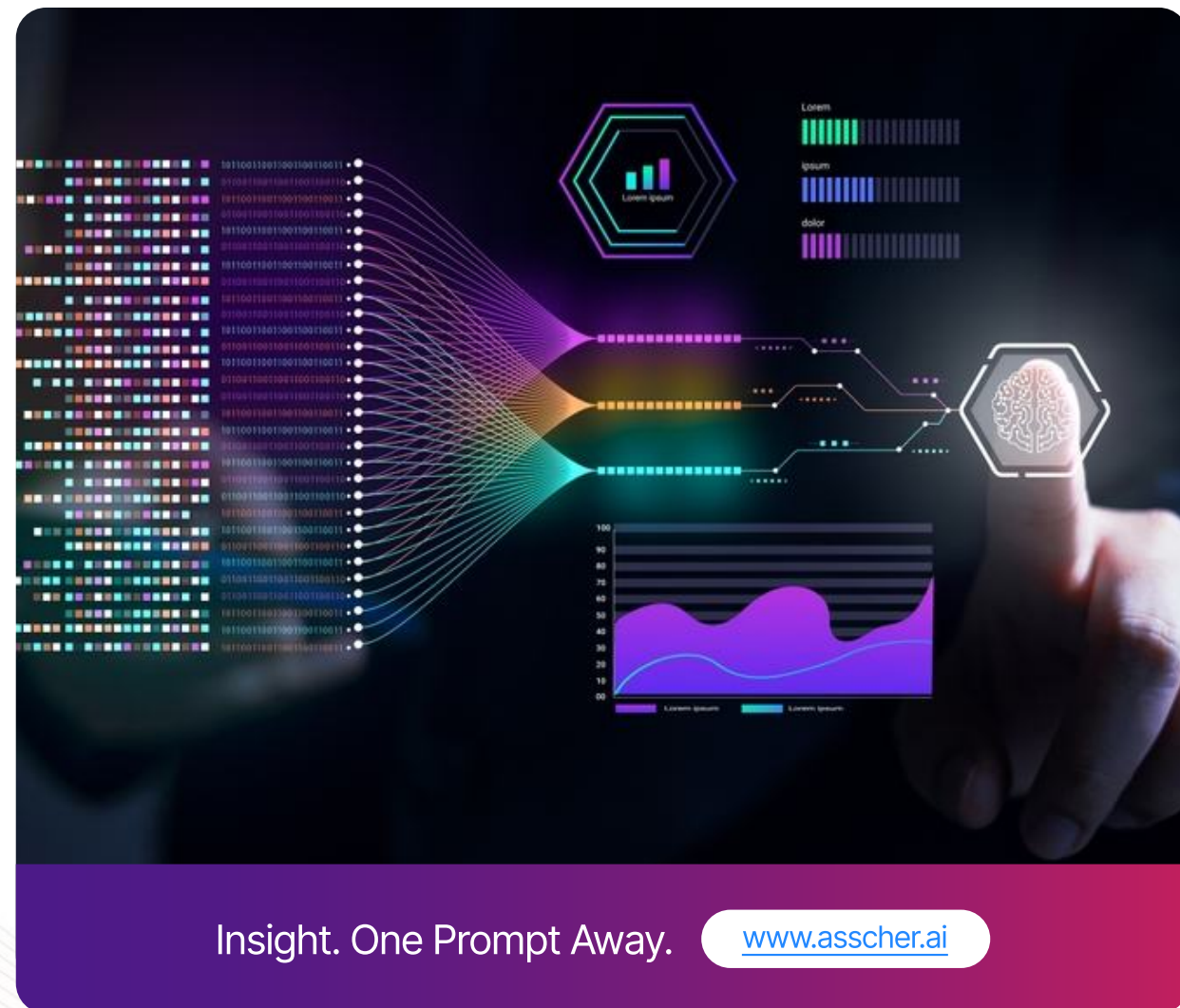


# ALA-iv System Architecture



# AsscherAi : Do more with your data

World's first GenAI platform that processes exclusive data of large corporations. Acts as a powerhouse of insights integrated with ALA-IV. It seamlessly integrates with your existing systems (ERP, SCM, MES, QMS, etc.), reads, organizes, and analyses the fed data to give back invaluable insights with simple conversational prompts.



## Seamlessly Integrates with Existing Systems

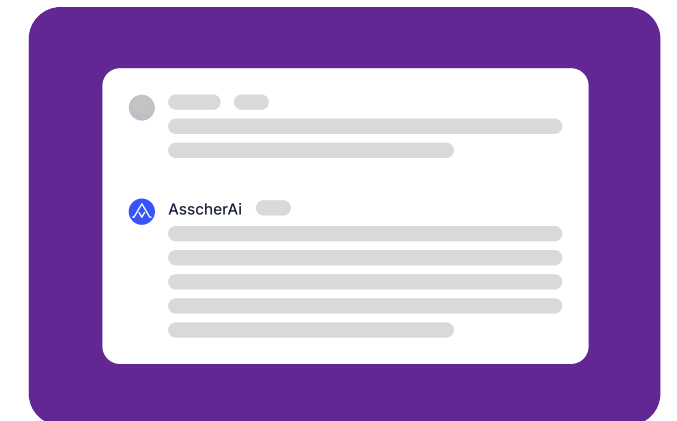
Integrates and receives data from ALA-IV, ERPs, HRMS, CRM, etc.

## Insights with Conversational Prompts

Get all insights in one place with simple conversational prompts

## Unlock Critical Insights Beyond Traditional Systems

Deduces complex data into critical insights by analyzing large data set



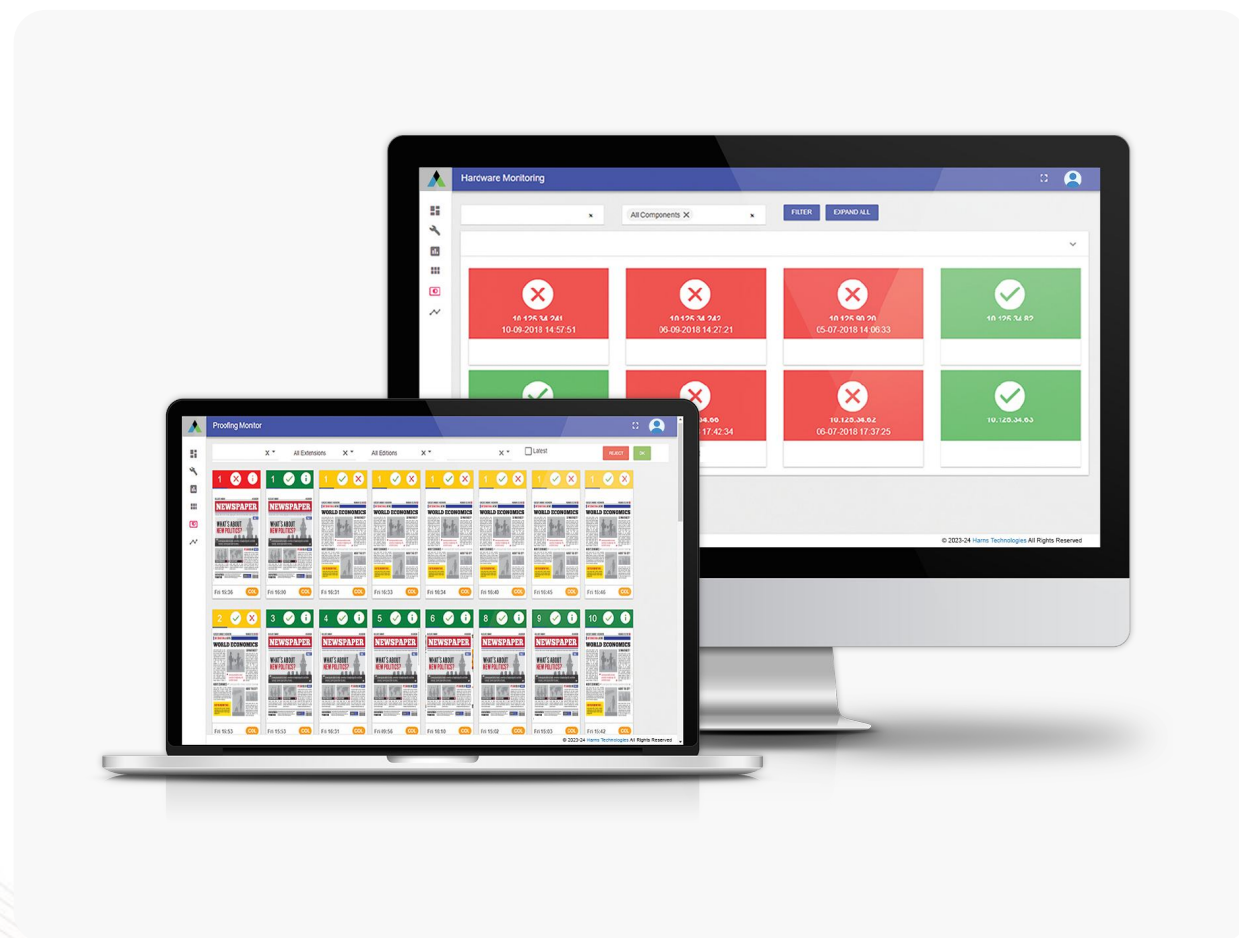
AsscherAi

- Quick Business Performance Insights
- Spot Process Anomalies
- Track KPIs and Trends
- Optimize Manufacturing Efficiency Insights
- Cross Functionally Derived Insights & Prediction
- Forecast Future Trends



# Revolutionizing Workflow: AIWI at Its Best

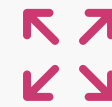
AIWI (Automated Intelligent Workflow Infrastructure) is meticulously designed to automate workflows and seamlessly connect various touchpoints. It serves as a gateway to cost savings, enhanced productivity, and efficient workforce utilization by reducing labor-intensive redundant activities.



**End to End Workflow Automation**



**Redundancy and Disaster Recovery**



**Adaptable & Scalable**



**Efficient Load-Balancing**



**Wide Protocol Compatibility**



**Multilocation Communication**



AIWI Page Tracking									
PRODUCT 1 17:00 [15 Sep 2018]									
1	2	3	4	5	6	7	8	9	10
18	17	16	15	14	13	12	11	10	9
PRODUCT 2 17:00 [15 Sep 2018]									
1	2	3	4	5	6				
12	11	10	9	8	7				
PRODUCT 3 17:00 [15 Sep 2018]									
1	2	3	4	5					
10	9	8	7	6					



Harns Technologies, a tech innovation company dedicated to helping businesses achieve their Next Big Thing. Harns is serving over 2,400 customers across 37 countries. a connoisseur in building unexampled technology solutions for giant industries and companies.



## Harns Facts

**2400+**

B2B customers

**37 Countries**

served with B2B solutions

**30+ Key Projects**

Key projects delivered in the area of software development, consulting and marketing.

**140+**

Pool of cherry-picked talents

Expertise in

**40+**

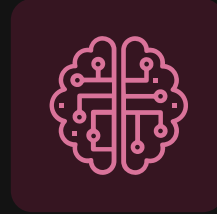
Technologies





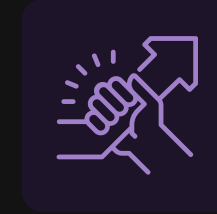
## IOT

Build innovative, purpose-driven, and sustainable enterprises that transcend physical boundaries for seamless integration of products, suppliers, partners, and organizations.



## AI

Empower your business with AI: Enhance workflow, gain insights, agility, and visibility. Customize for personalized experiences and optimize for speed and efficiency.



## Growth Hacking

Accelerate growth with our results-driven approach. Our growth-hacking team experiments across channels to optimize strategies for sustainable business growth.



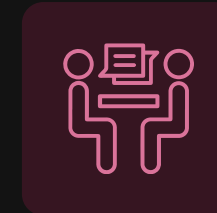
## Analytics & Insights

Maximize business potential with our data analytics expertise. Gain insights, enhance strategy, and become a data-driven enterprise for exceptional experiences and increased value.



## Enterprise Application

Revitalize your business with AI-integrated solutions for supply chain, HR services, and digital business models. Customized efficiency enhancements tailored to your brand needs.



## Consulting

Outshine competitors with transformative strategies. Our technological innovations, expert advice, and customer-centric approach ensure meeting changing demands effortlessly.



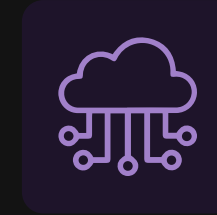
## Workflow Automation

Boost efficiency and communication with workflow automation. Our software saves time, reduces errors, and enables global scalability for streamlined business processes



## Engineering & Industrial Services

Transform ideas into reality with our comprehensive services. We create valuable systems, connecting processes, people, and organizations, giving you a competitive edge.



## Cloud Infrastructure

Accelerate your business with our intelligent cloud solutions. Our tailored strategies and implementations drive ROI, aligning with your unique needs.



## Cloud Apps, Microservices & API

Boost efficiency and communication with workflow automation. Our software saves time, reduces errors, and enables global scalability for streamlined business processes



## Intelligent CXO


Bridge the information gap with our intelligent CXO. Make smart decisions, stand out, and boost business growth with valuable insights.





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THE NEXT

**BIG**

THING